



THE HEALTH CARE IMPROVEMENT FOUNDATION  
*Building Partnerships For Better Health Care*



DELAWARE VALLEY HEALTHCARE COUNCIL  
*of The Hospital & Healthsystem Association of Pennsylvania*



THE HOSPITALS & HIGHER EDUCATION  
FACILITIES AUTHORITY OF PHILADELPHIA



An Exelon Company

*Energy Planning Workshop for Health Care Facilities*  
*November 19, 2009*  
*7:30 a.m. – 11:30 a.m.*  
*PECO Headquarters, 2301 Market Street, Philadelphia, PA 19103*

**AGENDA**

- 7:30 AM**      **Registration / Networking**
- 8:00 AM**      **Welcome and Opening Remarks**
- Kate Flynn, Health Care Improvement Foundation
  - Wayne Mugrauer, Hospitals & Higher Education Facilities Authority
- 8:10 AM**      **Deregulation and PECO's "Act 129" Plan to Reduce Customer Demand**
- Introduction: Kate Flynn, Health Care Improvement Foundation
  - Phil Eastman, Manager of Regional Economic Development, PECO
- 9:00 AM**      **Impact, Challenges, and Opportunities for Health Care Energy**
- Introduction: Barbara Cowden, Health Care Improvement Foundation
  - Nick DeDominicis, Practice Greenhealth
- 10:00 AM**      **Break**
- 10:15 AM**      **Energy Strategies - Panel from Delaware Valley Hospitals**
- Moderator: Barbara Cowden, Health Care Improvement Foundation
  - Randy Haines, Thomas Jefferson University Hospital
  - Kevin McCarthy, Children's Hospital of Philadelphia
- 11:00 AM**      **Panel Question and Answer Session**
- 11:15 AM**      **2010 HAP Energy Initiative**
- Introduction: Daneen Schroder, The Hospital & Healthsystem Association of Pennsylvania
  - Jan Kaputkin, Health Resources Network, Inc.
- 11:30 AM**      **Adjournment**
- Kate Flynn, Health Care Improvement Foundation

*The workshop is open to hospitals in the five-county PECO service area and is geared toward:*

- *Senior Executives*
- *Financial Decision Makers*
- *Facility Managers*
- *Energy Managers*

*The objective is to prepare financial decision-makers and facility managers with information and resources to incorporate upcoming energy changes and responsible energy management into organization-specific plans.*

*The Energy Planning Workshop was developed by the Health Care Improvement Foundation in partnership with the Delaware Valley Healthcare Council of the Hospital & Healthsystem Association of Pennsylvania, and co-sponsored with PECO and the Hospitals and Higher Education Facilities Authority of Philadelphia.*

## **SPEAKERS:**

### **Philip Eastman**

Phil Eastman is responsible for the economic development team at PECO, which works with other economic development organizations at the local, regional and state level to attract new businesses to the region and help existing companies that may be expanding or relocating. He has 28 years of utility experience for PECO and Exelon in both the regulated and unregulated sides of the corporation. Much of his experience has been in leading teams responsible for identifying and satisfying the energy needs of large commercial and industrial customers in the PECO territory.

### **Nicholas DeDominicis**

Nick DeDominicis leads energy initiatives for Practice Greenhealth, the nation's leading membership and networking organization of healthcare institutions committed to sustainable, eco-friendly practices. He has over 20 years of energy industry experience involving energy efficiency, renewable technologies, and combined heat and power. He holds a degree in Nuclear Engineering and has held positions in both regulated and competitive energy companies. A frequent speaker at national conferences, Nick is a recognized expert in energy management, energy cost reduction, emerging clean energy technologies, climate change mitigation strategies, electric reliability improvement, and strategies to reduce dependence on fossil fuels.

### **Randy Haines**

Randy Haines has 31 years experience in project, maintenance, and facilities management. In 1997, he became the Energy Manager for the Jefferson Health System to address the complexities of energy deregulation and to save utility consumption and costs. In that position, he has been the primary overseer of the installation of many energy-saving systems and the manager of electric power purchase and sales, bringing considerable revenue to the Jefferson Health System. Randy also manages Jefferson's Energy Team which has consistently reduced energy use.

### **Kevin McCarthy**

Kevin McCarthy joined The Children's Hospital of Philadelphia in 1988 as an Energy Engineer and is presently the Director of Building Systems and Operations. Under Kevin's leadership, the hospital has implemented a demand and supply side energy strategy and incorporated numerous energy conservation projects, including a recent project for a 10,000,000 btu/hour water source heat pump. In addition, the hospital has transported 350,000 million btu/year of natural gas from Louisiana and is in the planning stage for deregulated electrical energy purchasing.

### **Jan Kaputkin**

Jan Kaputkin founded HRN, Inc., in 1995 to offer hospitals consulting expertise related to energy purchasing. Since the inception of Energy Deregulation in 1997, he has been providing Energy Procurement advisory services that include electric, natural gas and heating oil, commodity analysis and purchasing, and the delivery of energy commodity to hospitals, yielding significant savings. He has been a member of Electric Power Research Institute's (EPRI) Healthcare Advisory Board, and has been featured in several healthcare periodicals. Previously, Mr. Kaputkin was Vice President for Corporate Ventures, Premier, Inc.